

BEFORE THE
POSTAL REGULATORY COMMISSION
WASHINGTON, D.C. 20268-0001

COMPETITIVE PRODUCT PRICES
GLOBAL PLUS 6 CONTRACTS (MC2019-65)
NEGOTIATED SERVICES AGREEMENT

Docket No.
CP2019-70

**NOTICE OF THE UNITED STATES POSTAL SERVICE OF FILING
MODIFICATION TWO TO GLOBAL PLUS 6
NEGOTIATED SERVICE AGREEMENT**
(January 16, 2020)

The agreement that is the subject of this docket (Agreement) is scheduled to expire on January 31, 2020.¹ Attached to this notice is Modification Two, which the customer and the Postal Service have executed. The modification revises Articles 1, 3, 7, 8, 12, 13, 18, and 34 of the Agreement, extending the Agreement to June 30, 2020. The modification also adds Annexes 8 through 12 to the Agreement.

Redacted copies of Modification Two, the certified statement required by 39 C.F.R. § 3015.5(c)(2), and Governors' Decision No. 19-1, are filed as Attachments 1, 2, and 3 respectively. In addition, the Postal Service is filing, in separate Excel files, redacted versions of the revised supporting financial documents for the contract that is the subject of this docket.

With respect to the non-public versions of Modification Two, the certified statement, Governors' Decision No. 19-1, and the financial workpapers that are filed under seal, the Postal Service hereby incorporates its Application for Non-Public Treatment filed in conjunction with its initial notice in this docket dated December 21,

¹ PRC Order No. 5188, Order Approving Modifications to Global Plus Negotiated Service Agreements, Docket No. CP2019-70, August 9, 2019.

2018, in this docket.² The application protects from disclosure the information that has been redacted from the materials that the Postal Service is filing publicly today with this notice. The statements concerning Governors' Decision No. 18-2, in that application apply to Governors' Decision No. 19-1, a redacted version of which is included as Attachment 3 in this filing. Also, as for foreign postal operators, updating section (2) of that application, the Postal Service provided notice to all foreign postal operators within the Universal Postal Union (UPU) network through an International Bureau Circular issued on December 9, 2019, that the Postal Service will be regularly submitting certain business information to the Commission. Some UPU designated foreign postal operators may have a proprietary interest in such information. The circular includes information on how third parties may address any confidentiality concerns with the Commission.

² Request of the United States Postal Service to Add Global Plus 6 to the Competitive Product List and Notice of Filing a Global Plus 6 Contract Negotiated Service Agreement and Application for Non-Public Treatment of Materials Filed Under Seal, Docket Nos. MC2019-65 and CP2019-70, December 21, 2018, Attachment 6.

Respectfully submitted,

UNITED STATES POSTAL SERVICE

By its attorneys:

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Chief Counsel

Global Business and Service Development

Corporate and Postal Business Law Section

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January 16, 2020

**MODIFICATION TWO TO THE
GLOBAL PLUS SERVICE AGREEMENT BETWEEN
THE UNITED STATES POSTAL SERVICE AND
[REDACTED]**

This Modification amends the Global Plus Service Agreement ("Agreement") between [REDACTED] ("Contractholder"), with offices at [REDACTED], and the United States Postal Service ("USPS" or "Postal Service"), an independent establishment of the Executive Branch of the United States Government, with offices at 475 L'Enfant Plaza SW, Washington, DC 20260-9998, signed by the Contractholder on November 30, 2018, and by the USPS on December 3, 2018, as amended by Modification One, signed by the Contractholder and by the USPS on August 7, 2019. The Contractholder and the USPS may be referred to individually as a "Party" and together as the "Parties."

The purpose of this Modification is to make the following changes to the Agreement.

First, Article 1 is replaced with the following:

1. Purpose of the Agreement This Agreement shall govern the use: (1) The Contractholder as "Mailer" may make of: (a) the prices for Priority Mail Express International ("PMEI") service and Priority Mail International ("PMI") service set forth in Annex 1 and Annex 8 of this Agreement, (b) the prices for Commercial ePacket ("CeP") service set forth in Annex 2 of this Agreement, (c) the discounts for International Priority Airmail service ("IPA") and International Surface Air Lift service ("ISAL") set forth in Annex 3 of this Agreement, and (d) the discounts for First Class Package International Service ("FCPIS") set forth in Annex 4 and Annex 9 of this Agreement; and (2) the Contractholder as "Reseller" may make of certain discounted prices for PMEI, PMI, and FCPIS as set forth in Annexes 5-7 and Annexes 10-12 of this Agreement.

Second, Article 3(3), 3(4), and 3(5) are replaced with the following:

(3) **PMEI**. Every item must comply with the preparation requirements set forth in IMM 220 for Priority Mail Express International. Priority Mail Express International Flat Rate items are not Qualifying Mail under this Agreement. In order to qualify for the rates in Annex 1A and Annex 8A, PMEI Qualifying Mail items must also comply with the preparation requirements and payment requirements in the PMEI Presort Drop Shipment Mailer Preparation Requirements document.

(4) **PMI**. Every item must comply with the preparation requirements set forth in IMM 230 for Priority Mail International. Priority Mail International Flat Rate items are not Qualifying Mail under this Agreement. In order to qualify for the rates in Annex 1A and Annex 8A, PMI Qualifying Mail items must also comply with the preparation requirements and payment requirements in the PMI Presort Drop Shipment Mailer Preparation Requirements document.

(5) **FCPIS**. Every item must comply with the preparation requirements set forth in IMM 250 for First Class Package International Service. In order to qualify for the rates in Annex 4 and Annex 9, FCPIS Qualifying Mail items must also comply with the preparation requirements and payment requirements in the FCPIS Presort Drop Shipment Mailer Preparation Requirements document.

Third, Article 7(1) is replaced with the following:

(1) **Tender Amount**. To tender to the USPS mail intended for delivery outside the United States that generates [REDACTED] calculated after all discounts have been applied for Mailer Qualifying Mail as set forth in Annexes 1-4 and Annexes 8-9 of this Agreement, during the term that begins on the Effective Date of this Agreement as set forth in Article 18 of this Agreement.

Fourth, Article 8 is replaced with the following:

8. Postage Prices when Contractholder acts as Mailer In consideration of Article 7 Paragraph 1 for Mailer Qualifying Mail: (1) For PMEI and PMI, the Mailer will pay postage according to the price charts in Annex 1 and Annex 8. (2) For CeP, the Mailer will pay postage according to the price charts in Annex 2. (3) For IPA and ISAL, the Mailer will receive, in accordance with the discount chart in Annex 3, the prices set forth in Annex 3 of this Agreement. (4) For FCPIS, the Mailer will pay postage according to the price charts in Annex 4 and Annex 9.

Fifth, Article 12(1) is replaced with the following:

(1) Prices that Reseller is to Pay USPS: To pay postage to the USPS for Qualifying Mail in accordance with prices for Priority Mail Express International, Priority Mail International, and for First-Class Package International Service Qualifying Mail, based on this Agreement in accordance with Annexes 5-7 and Annexes 10-12.

Sixth, Article 13(1) is replaced with the following:

(1) The Reseller is required to meet an annualized minimum commitment of [REDACTED]

Seventh, Article 18 Term of the Agreement shall now read as follows:

18. Term of the Agreement. (1) The USPS will notify the Contractholder of the Effective Date of the Agreement within thirty (30) days after receiving the approval of the entities that have oversight responsibilities for the USPS. This Agreement shall remain in effect until 11:59 p.m. on June 30, 2020, unless the Agreement is terminated sooner pursuant to Article 19, Article 30, or Article 41. (2) The USPS shall have no obligation to notify the Contractholder of the status of the approval process or of potential fulfillment of the approval process. (3) The Contractholder acknowledges that this Agreement is subject to regulatory oversight and such oversight might affect the Effective Date. (4) At the discretion of the USPS and subject to Article 34 Conditions Precedent, as well as official notification by the USPS to the Postal Regulatory Commission at least seven (7) days prior to the expiration date of this Agreement, the USPS may, prior to the expiration of this Agreement, provide notice to the Contractholder in accordance with Article 32 that this Agreement has been extended for up to an additional three (3) months, with the option for the USPS to extend this Agreement for a second additional three (3) months, and the USPS reserves the right to adjust the duration of such extension, depending on the effective date, if any, of a successor agreement with the Contractholder.

Eighth, Article 34(1) is replaced with the following:

(1) The Parties acknowledge and understand that all obligations of the USPS under this Agreement, including the prices in the Annexes to this Agreement, shall be contingent on the USPS receiving approvals from one or more internal and external bodies that have oversight responsibilities ("Conditions Precedent"). Conditions Precedent may include, but are not limited to: approvals or, if applicable, non-objection, from responsible USPS management officials, the USPS Board of Governors, the USPS Governors, the Postal Regulatory Commission, and/or any other governmental body with oversight responsibility for the USPS. The Parties acknowledge that the Agreement might not be approved by such individuals or bodies. Until such time that all Conditions Precedent are fulfilled that are necessary to allow the Postal Service to provide the products or services contemplated under the Agreement, no obligation shall exist for the USPS and no benefit shall inure to either Party.

Ninth, Annexes 8-12 attached to this Modification are added to the Agreement.

All other terms and conditions of the Agreement shall remain in force.

The Parties acknowledge and understand that all obligations of the USPS under this Modification shall be contingent on the USPS receiving approvals ("Conditions Precedent") from one or more internal and external bodies that have oversight responsibilities. Conditions Precedent may include, but are not limited to: approvals or, if applicable, non-objection, from responsible USPS management officials, the USPS Board of Governors, the USPS Governors, the Postal Regulatory Commission, and/or any other governmental body with oversight responsibility for the USPS. The Parties acknowledge that this Modification might not be approved by such individuals or bodies. Until such time that all Conditions Precedent are fulfilled that are necessary to allow the USPS to provide the products or services contemplated under this Modification, no obligation shall exist for the USPS and no benefit shall inure to either Party. In the event that the Conditions Precedent are not fulfilled, the USPS shall have no liability, which shall include no obligation to pay costs associated with any action taken by the Contractholder prior to the Effective Date of this Modification. Further, in the event of termination of the Agreement or the failure of any Condition Precedent, the USPS shall not be held liable for any damages including, without limitation, actual, special, indirect, incidental, punitive, consequential, or any other damages, which shall

include but not be limited to damages for loss of business profits; business interruption; any other loss; and/or any costs incurred by either Party attributable to such non-approval such as attorney's fees.

The Contractholder acknowledges that the Modification and supporting documentation will be filed with the Postal Regulatory Commission ("Commission") in a docketed proceeding (CP2019-70). The Contractholder authorizes the USPS to determine the scope of information that must be made publicly available in any Commission docketed proceeding in which information related to this Modification must be filed. The Contractholder further understands that any unredacted portion of the Modification or supporting information will be available on the Commission's public website, <http://www.prc.gov>. In addition, the USPS may be required to file information in connection with this Modification (including revenue, cost or volume data) in other Commission dockets, including the Commission docket number for the Annual Compliance Report (ACR) for the USPS fiscal year(s) in which the Agreement is in effect. Each ACR docket has a distinct docket number, such as ACR201#, in which ACR201# signifies the USPS fiscal year to which the ACR pertains. The Contractholder has the right, in accordance with the Commission's rules, to address its confidentiality concerns directly with the Commission. The procedure for making an application to the Commission for non-public treatment of materials believed to be protected from disclosure is found in part 3007 of the regulations concerning the Commission in Title 39 of the Code of Federal Regulations.

The Parties may execute this Modification in one or more counterparts (including by facsimile or by electronic means such as .pdf format). Not all Parties need be signatories to the same document. All counterpart signed documents shall be deemed an original and one instrument.

In witness whereof, this Modification is deemed executed on the latter of the two dates accompanying the Parties' signatures.

ON BEHALF OF THE UNITED STATES POSTAL SERVICE:

Signature:

Donald W. Ross

Name:

Donald W Ross

Title:

Director International Sales

Date

12-27-2019

ON BEHALF OF [REDACTED]:

Signature:

Name:

Title:

Date:

12-27-2019

CONTRACTHOLDER AS "MAILER" ANNEXES

ANNEX 8 PRICES FOR PRIORITY MAIL EXPRESS INTERNATIONAL AND PRIORITY MAIL INTERNATIONAL TENDERED AT A USPS INTERNATIONAL SERVICE CENTER

ANNEX 9 PRICES FOR FIRST-CLASS PACKAGE INTERNATIONAL SERVICE

CONFIDENTIAL

USPS / [REDACTED] ; 12/2019

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CONTRACTHOLDER AS "RESELLER" ANNEXES

- ANNEX 10 PRICES FOR PRIORITY MAIL EXPRESS INTERNATIONAL AND PRIORITY MAIL INTERNATIONAL TENDERED WITHIN SPECIFIC 3-DIGIT ZIP CODES
- ANNEX 11 PRICES FOR PRIORITY MAIL EXPRESS INTERNATIONAL AND PRIORITY MAIL INTERNATIONAL TENDERED AT LOCATIONS OTHER THAN THOSE SPECIFIED IN ANNEX 8 AND ANNEX 10
- ANNEX 12 PRICES FOR FIRST-CLASS PACKAGE INTERNATIONAL SERVICE FOR CONTRACTHOLDER AS "RESELLER"

| Annex Number | Contractholder as | Annex Title | Dates in Effect | |
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| | | | From March 1, 2019 to 11:59 p.m. on January 31, 2020 | From February 1, 2020 to 11:59 p.m. to the Expiration of this Agreement |
| Annex 1 | Mailer | Prices for PMEI and PMI Tendered at a USPS International Service Center | X | |
| Annex 2 | Mailer | Prices for Commercial ePacket Service | X | X |
| Annex 3 | Mailer | Percentage Discounts for IPA and ISAL | X | X |
| Annex 4 | Mailer | Prices for First-Class Package International Service | X | |
| Annex 5 | Reseller | Prices for PMEI and PMI Tendered Within Specific 3 Digit ZIP Codes | X | |
| Annex 6 | Reseller | Prices for PMEI and PMI Tendered at Locations Other Than Those Specified in Annex 1 and Annex 5 | X | |
| Annex 7 | Reseller | Prices for First-Class Package International Service for Contractholder as Reseller | X | |
| Annex 8 | Mailer | Prices for PMEI and PMI Tendered at a USPS International Service Center | | X |
| Annex 9 | Mailer | Prices for First-Class Package International Service | | X |
| Annex 10 | Reseller | Prices for PMEI and PMI Tendered within Specific 3 Digit ZIP Codes | | X |
| Annex 11 | Reseller | Prices for PMEI and PMI Tendered at Locations other than those specified in Annex 8 and Annex 10 | | X |
| Annex 12 | Reseller | Prices for First-Class Package International Service for Contractholder as Reseller | | X |

ANNEX 8A
PRICES IN UNITED STATES DOLLARS FOR
CONTRACTHOLDER AS "MAILER" FOR
PRIORITY MAIL EXPRESS INTERNATIONAL PRESORT DROPSHIPMENT
AND PRIORITY MAIL INTERNATIONAL PRESORT DROPSHIPMENT
TENDERED AT A USPS INTERNATIONAL SERVICE CENTER ("ISC")

The postage prices for Priority Mail Express International ("PMEI") Qualifying Mail and Priority Mail International ("PMI") Qualifying Mail set forth in this Annex 8A are only available for PMEI Qualifying Mail and PMI Qualifying Mail that is presorted and that is:

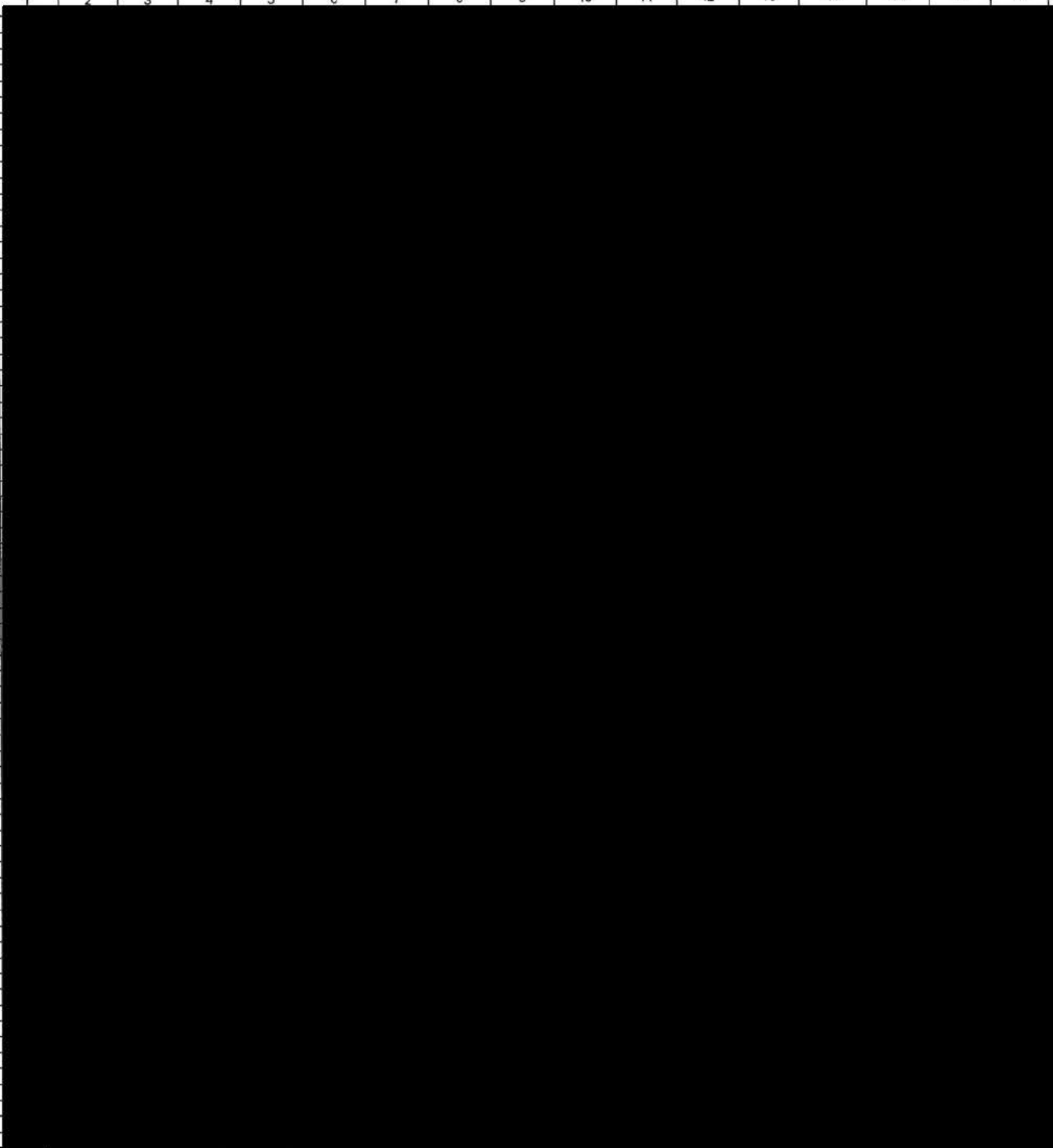
1. paid for through a separate permit imprint using USPS-provided Global Shipping Software ("GSS") that is not used for any other type of mail than Qualifying Mail that meets the requirements set forth in this Agreement and Annex 8A;

2. [REDACTED]

3. tendered to the USPS at any of the following USPS International Service Center locations:

- JOHN F KENNEDY AIRPORT MAIL CENTER
US POSTAL SERVICE
JOHN F KENNEDY INTERNATIONAL AIRPORT BLDG 250
JAMAICA NY 11430-9998
- JT WEEKER INTERNATIONAL SERVICE CENTER
US POSTAL SERVICE
11600 WEST IRVING PARK ROAD
CHICAGO IL 60666-9998
- LOS ANGELES INTERNATIONAL SERVICE CENTER
US POSTAL SERVICE
5800 WEST CENTURY BLVD
LOS ANGELES CA 90009-9998
- SAN FRANCISCO INTERNATIONAL SERVICE CENTER
US POSTAL SERVICE
660 WEST FIELD ROAD
SAN FRANCISCO CA 94128-3161
- MIAMI INTERNATIONAL SERVICE CENTER
US POSTAL SERVICE
11698 NW 25TH ST
MIAMI FL 33112-9997
- MIAMI PROCESSING AND DISTRIBUTION CTR
U.S. POSTAL SERVICE
2200 NW 72ND AVE
MIAMI FL 33152-9997

ANNEX 8A – PRICE CHART 1
PRICES IN UNITED STATES DOLLARS FOR CONTRACTHOLDER AS “MAILER” FOR
PRIORITY MAIL EXPRESS INTERNATIONAL PRESORT DROPSHIPMENT TENDERED
AT A USPS INTERNATIONAL SERVICE CENTER (“ISC”) FOR COUNTRY GROUPS 1 – 17

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ANNEX 8A – PRICE CHART 2
PRICES IN UNITED STATES DOLLARS FOR CONTRACTHOLDER AS “MAILER” FOR
PRIORITY MAIL INTERNATIONAL PRESORT DROPSHIPMENT TENDERED
AT A USPS INTERNATIONAL SERVICE CENTER (“ISC”) FOR COUNTRY GROUP 1

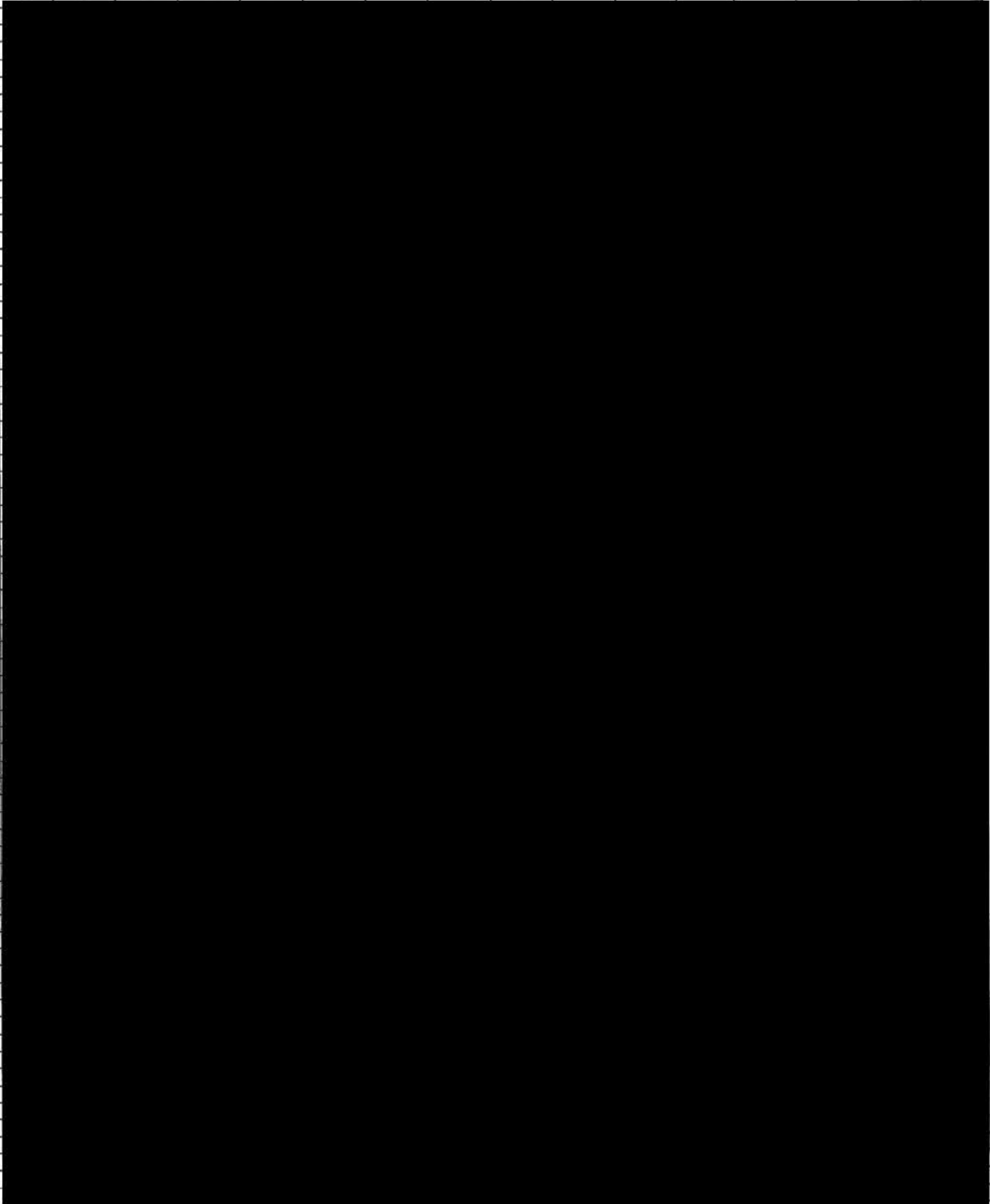
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ANNEX 8A – PRICE CHART 3
PRICES IN UNITED STATES DOLLARS FOR CONTRACTHOLDER AS "MAILER" FOR
PRIORITY MAIL INTERNATIONAL PRESORT DROPSHIPMENT TENDERED
AT A USPS INTERNATIONAL SERVICE CENTER ("ISC") FOR COUNTRY GROUPS 2-17

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ANNEX 8B

**PRICES IN UNITED STATES DOLLARS FOR CONTRACTHOLDER AS "MAILER" FOR
PRIORITY MAIL EXPRESS INTERNATIONAL AND
PRIORITY MAIL INTERNATIONAL
TENDERED AT A USPS INTERNATIONAL SERVICE CENTER ("ISC")**

Postage prices for Priority Mail Express International Qualifying Mail and Priority Mail International Qualifying Mail, which are not presorted and prepared in accordance with Annex 8A requirements, shall be in accordance with the price charts in this Annex 8B if tendered to the USPS at any of the following USPS International Service Center locations:

JOHN F KENNEDY AIRPORT MAIL CENTER
US POSTAL SERVICE
JOHN F KENNEDY INTERNATIONAL AIRPORT BLDG 250
JAMAICA NY 11430-9998

JT WEEKER INTERNATIONAL SERVICE CENTER
US POSTAL SERVICE
11600 WEST IRVING PARK ROAD
CHICAGO IL 60666-9998

LOS ANGELES INTERNATIONAL SERVICE CENTER
US POSTAL SERVICE
5800 WEST CENTURY BLVD
LOS ANGELES CA 90009-9998

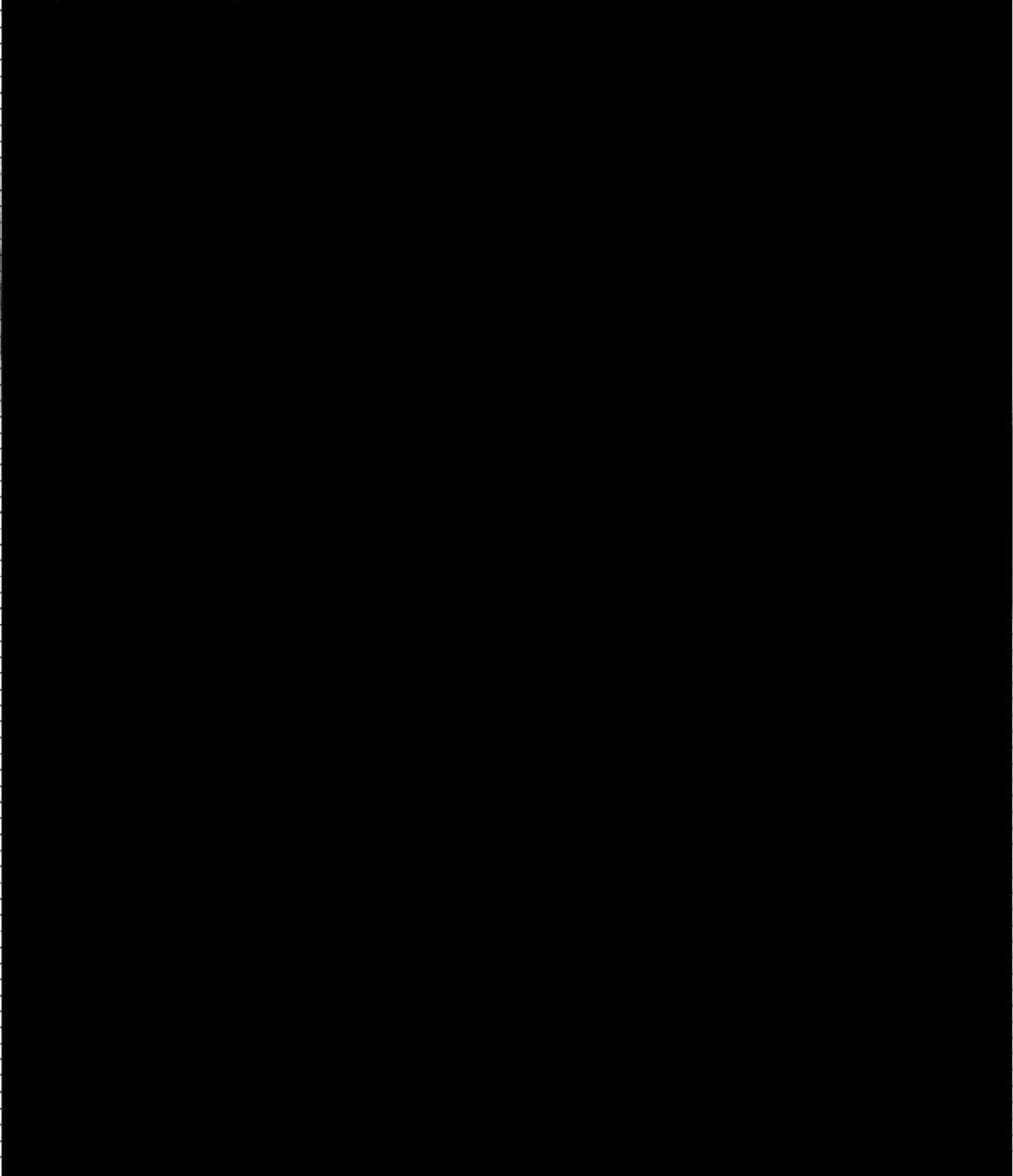
SAN FRANCISCO INTERNATIONAL SERVICE CENTER
US POSTAL SERVICE
660 WEST FIELD ROAD
SAN FRANCISCO CA 94128-3161

MIAMI INTERNATIONAL SERVICE CENTER
US POSTAL SERVICE
11698 NW 25TH ST
MIAMI FL 33112-9997

MIAMI PROCESSING AND DISTRIBUTION CTR
U.S. POSTAL SERVICE
2200 NW 72ND AVE
MIAMI FL 33152-9997



ANNEX 8B – PRICE CHART 1
PRICES IN UNITED STATES DOLLARS FOR CONTRACTHOLDER AS “MAILER” FOR
PRIORITY MAIL EXPRESS INTERNATIONAL TENDERED
AT A USPS INTERNATIONAL SERVICE CENTER (“ISC”) FOR COUNTRY GROUPS 1-17

| Weight Not Over (LBS) | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 |
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ANNEX 8B – PRICE CHART 2
PRICES IN UNITED STATES DOLLARS FOR CONTRACTHOLDER AS “MAILER” FOR
PRIORITY MAIL INTERNATIONAL TENDERED AT A USPS INTERNATIONAL SERVICE CENTER (“ISC”)
FOR COUNTRY GROUP 1

| Weight Not Over (LBS) | |
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ANNEX 8B – PRICE CHART 3
PRICES IN UNITED STATES DOLLARS FOR CONTRACTHOLDER AS “MAILER” FOR
PRIORITY MAIL INTERNATIONAL TENDERED
AT A USPS INTERNATIONAL SERVICE CENTER (“ISC”) FOR COUNTRY GROUPS 2-17

| Weight Not Over (LBS) | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 |
|-----------------------------|---|---|---|---|---|---|---|---|----|----|----|----|----|----|----|----|
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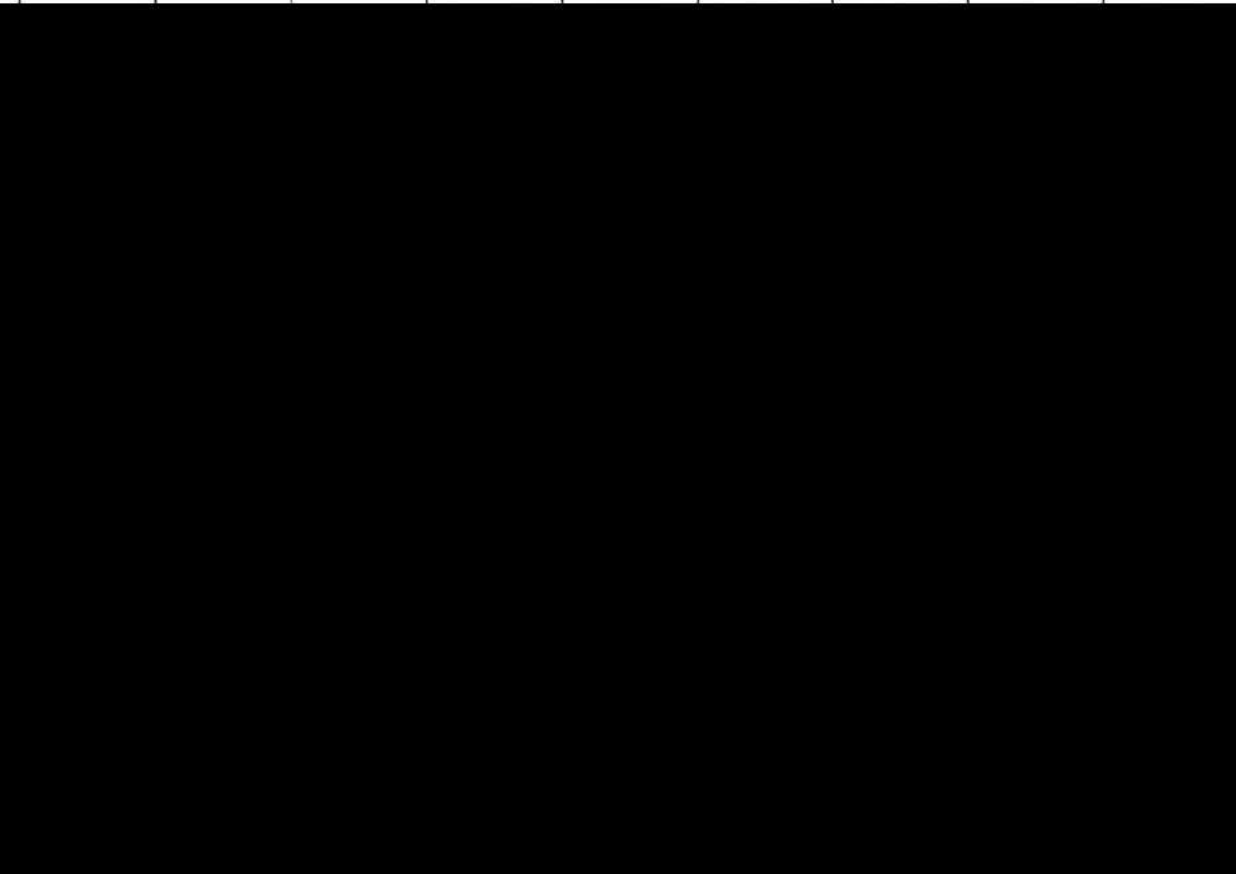
ANNEX 9
PRICES IN UNITED STATES DOLLARS FOR CONTRACTHOLDER AS "MAILER" FOR
FIRST-CLASS PACKAGE INTERNATIONAL SERVICE
PRESORTED AND TENDERED AT A USPS INTERNATIONAL SERVICE CENTER ("ISC")

The postage prices for First-Class Package International Service (FCPIS) Qualifying Mail set forth in this Annex 9 are only available if the FCPIS Qualifying Mail is presorted and:

1. paid for through the use of a separate permit imprint using USPS-provided Global Shipping Software (GSS), which is not used for any type of mail other than Qualifying Mail that meets the requirements set forth in this Agreement;
2. [REDACTED]
3. [REDACTED]
4. tendered to the USPS at any of the following USPS International Service Center locations:
 - JOHN F KENNEDY AIRPORT MAIL CENTER
US POSTAL SERVICE
JOHN F KENNEDY INTERNATIONAL AIRPORT BLDG 250
JAMAICA NY 11430-9998
 - JT WEEKER INTERNATIONAL SERVICE CENTER
US POSTAL SERVICE
11600 WEST IRVING PARK ROAD
CHICAGO IL 60666-9998
 - LOS ANGELES INTERNATIONAL SERVICE CENTER
US POSTAL SERVICE
5800 WEST CENTURY BLVD
LOS ANGELES CA 90009-9998
 - SAN FRANCISCO INTERNATIONAL SERVICE CENTER
US POSTAL SERVICE
660 WEST FIELD ROAD
SAN FRANCISCO CA 94128-3161
 - MIAMI INTERNATIONAL SERVICE CENTER
US POSTAL SERVICE
11698 NW 25TH ST
MIAMI FL 33112-9997

ANNEX 9

**PRICES IN UNITED STATES DOLLARS FOR CONTRACTHOLDER AS "MAILER" FOR
FIRST-CLASS PACKAGE INTERNATIONAL SERVICE
PRESORTED AND TENDERED AT A USPS INTERNATIONAL SERVICE CENTER ("ISC")**

| Weight Not Over (Oz) | Price Group 1 | Price Group 2 | Price Group 3 | Price Group 4 | Price Group 5 | Price Group 6 | Price Group 7 | Price Group 8 | Price Group 9 |
|-------------------------------|---|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
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**ANNEX 10
PRICES IN UNITED STATES DOLLARS
FOR CONTRACTHOLDER AS "RESELLER" FOR
PRIORITY MAIL EXPRESS INTERNATIONAL AND
PRIORITY MAIL INTERNATIONAL
TENDERED WITHIN SPECIFIC 3-DIGIT ZIP CODE PREFIXES**

Postage prices for Priority Mail Express International and Priority Mail International tendered to the USPS within one of the following ZIP-Codes defined areas shall be in accordance with the price charts in this Annex 10.

1. 005, 010-043, 045, 048, 050-089, 100-149, 155, 157-159, 166-212, 214-239, 244, 254, 267-268, each of these ZIP Codes being within three hundred (300) miles of the USPS International Service Center in New York, NY.
2. 321, 327-342, 346-347, 349, each of these ZIP Codes being within three hundred (300) miles of the USPS International Service Center in Miami, FL.
3. 090-098, 430-438, 440-469, 478-509, 514, 520-528, 530-532, 534-535, 537-539, 541-545, 547-549, 600-620, 622-631, 633-639, 650-653, 962-966, each of these ZIP Codes being within three hundred (300) miles of the USPS International Service Center in Chicago, IL.
4. 864, 889-891, 900-908, 910-928, 930-936, each of these ZIP Codes being within three hundred (300) miles of the USPS International Service Center in Los Angeles, CA.
5. 894-895, 897, 937-961, 975, 976, each of these ZIP Codes being within three hundred (300) miles of the USPS International Service Center in San Francisco, CA.

ANNEX 10 – PRICE CHART 1
PRICES IN UNITED STATES DOLLARS FOR CONTRACTHOLDER AS “RESELLER” FOR
PRIORITY MAIL EXPRESS INTERNATIONAL
TENDERED WITHIN SPECIFIC 3-DIGIT ZIP CODE PREFIXES FOR COUNTRY GROUPS 1-17

| Weight Not Over (LBS) | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 |
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ANNEX 10 – PRICE CHART 2
PRICES IN UNITED STATES DOLLARS FOR CONTRACTHOLDER AS “RESELLER” FOR
PRIORITY MAIL INTERNATIONAL
TENDERED WITHIN SPECIFIC 3-DIGIT ZIP CODE PREFIXES FOR COUNTRY GROUP 1

| Weight Not Over (LBS) | |
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Annex 10 Page 3 of 4

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**ANNEX 11
PRICES IN UNITED STATES DOLLARS FOR
CONTRACTHOLDER AS "RESELLER" FOR
PRIORITY MAIL EXPRESS INTERNATIONAL AND PRIORITY MAIL INTERNATIONAL
TENDERED AT LOCATIONS OTHER THAN THOSE SPECIFIED IN ANNEX 8 OR ANNEX 10**

Postage prices for Priority Mail Express International and Priority Mail International tendered to the USPS within any location other than those listed in Annex 8 or Annex 10 shall be in accordance with the price charts listed in this Annex 11.



ANNEX 11 – PRICE CHART 1
PRICES IN UNITED STATES DOLLARS FOR CONTRACTHOLDER AS “RESELLER” FOR
PRIORITY MAIL EXPRESS INTERNATIONAL TENDERED AT LOCATIONS
OTHER THAN THOSE SPECIFIED IN ANNEX 8 OR ANNEX 10 FOR COUNTRY GROUPS 1-17

| Weight Not Over (LBS) | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 |
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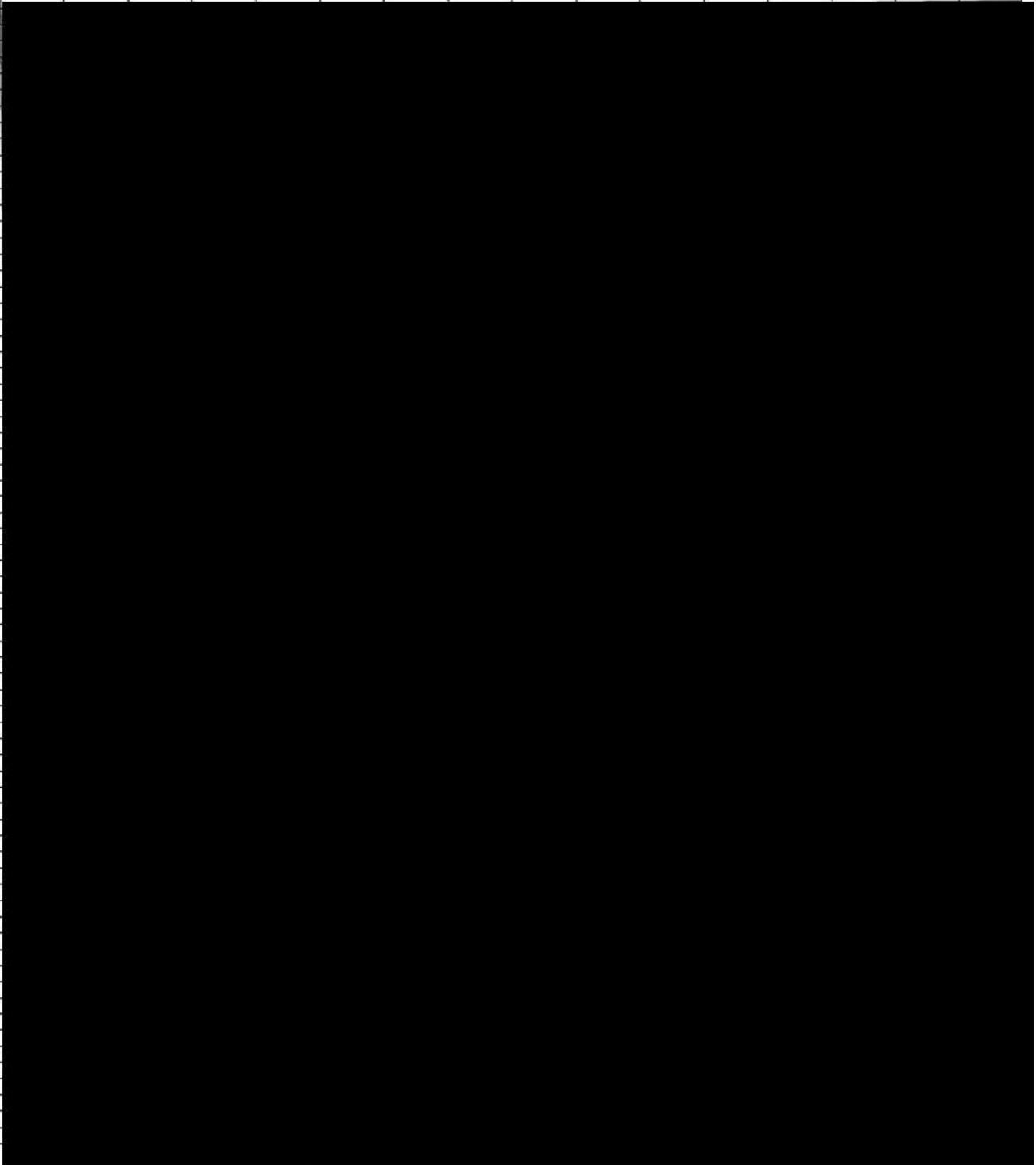
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ANNEX 11 – PRICE CHART 2
PRICES IN UNITED STATES DOLLARS FOR CONTRACTHOLDER AS “RESELLER” FOR
PRIORITY MAIL INTERNATIONAL TENDERED AT LOCATIONS
OTHER THAN THOSE SPECIFIED IN ANNEX 8 OR ANNEX 10 FOR COUNTRY GROUP 1

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ANNEX 11 – PRICE CHART 3
PRICES IN UNITED STATES DOLLARS FOR CONTRACTHOLDER AS “RESELLER” FOR
PRIORITY MAIL INTERNATIONAL TENDERED AT LOCATIONS
OTHER THAN THOSE SPECIFIED IN ANNEX 8 OR ANNEX 10 FOR COUNTRY GROUPS 2-17

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ANNEX 12
PRICES IN UNITED STATES DOLLARS FOR FIRST-CLASS PACKAGE INTERNATIONAL SERVICE
FOR COUNTRY GROUPS 1-9
FOR CONTRACTHOLDER AS "RESELLER"

Postage prices for First-Class Package International Service (FCPIS) Qualifying Mail tendered to the USPS as Reseller shall be in accordance with the price charts listed in this Annex 12.

| Weight Not Over (Oz) | Price Group 1 | Price Group 2 | Price Group 3 | Price Group 4 | Price Group 5 | Price Group 6 | Price Group 7 | Price Group 8 | Price Group 9 |
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Annex 12 Page 1 of 1

Certification of Prices for the Global Plus Contract with
[REDACTED]

I, Nan K. McKenzie, Manager, Pricing Innovation, United States Postal Service, am familiar with the prices for the Global Plus Contract with [REDACTED]. The prices contained in this contract were established by the Decision of the Governors of the United States Postal Service on the Establishment of Prices and Classifications for Domestic Competitive Agreements, Outbound International Competitive Agreements, Inbound International Competitive Agreements, and Other Non-Published Competitive Rates, issued on February 7, 2019 (Governors' Decision No. 19-1), which established prices by means of price floor formulas.

I hereby certify that the numerical cost values underlying the prices in the [REDACTED] Contract are the appropriate costs to use in the formulas and represent the best available information. The prices, resulting in a cost coverage in excess of the minimum required by the Governors' Decision, are in compliance with 39 U.S.C § 3633 (a)(1), (2), and (3). The prices demonstrate that the Contract should cover its attributable costs and preclude the subsidization of competitive products by market dominant products. International competitive mail accounts for a relatively small percentage of the total contribution by all competitive products. Contribution from Global Plus Contracts should be even smaller. The Agreement with [REDACTED] should not impair the ability of competitive products on the whole to cover an appropriate share of institutional costs.

Nan K.
McKenzie

Digitally signed by Nan K. McKenzie
DN: cn=Nan K. McKenzie, o,
ou=Manager, Pricing Innovation,
email=nan.k.mckenzie@usps.gov,
c=US
Date: 2020.01.16 09:43:20 -05'00'

Nan K. McKenzie

DECISION OF THE GOVERNORS OF THE UNITED STATES POSTAL SERVICE ON THE ESTABLISHMENT OF PRICES AND CLASSIFICATIONS FOR DOMESTIC COMPETITIVE AGREEMENTS, OUTBOUND INTERNATIONAL COMPETITIVE AGREEMENTS, INBOUND INTERNATIONAL COMPETITIVE AGREEMENTS, AND OTHER NON-PUBLISHED COMPETITIVE RATES (GOVERNORS' DECISION NO. 19-1)

February 7, 2019

STATEMENT OF EXPLANATION AND JUSTIFICATION

Pursuant to our authority under section 3632 of title 39, as amended by the Postal Accountability and Enhancement Act of 2006 ("PAEA"), we establish new prices not of general applicability for certain of the Postal Service's competitive service offerings, and such changes in classification as are necessary to implement the new prices.

This decision establishes new prices for Domestic Competitive Agreements, Outbound International Competitive Agreements, Inbound International Competitive Agreements, and Other Non-Published Competitive Rates. Domestic Competitive Agreements consist of negotiated service agreements with Postal Service customers for domestic services that are categorized as competitive in accordance with 39 U.S.C. § 3642(b)(1)-(2). Outbound International Competitive Agreements consist of negotiated service agreements with Postal Service customers for outbound international services that are categorized as competitive in accordance with 39 U.S.C. § 3642(b)(1)-(2). Inbound International Competitive Agreements consist of negotiated service agreements with foreign postal operators or other entities for inbound international services that are categorized as competitive in accordance with 39 U.S.C. § 3642(b)(1)-(2). Other Non-Published Competitive Rates consist of rates not of general applicability that are not embodied in contractual instruments.

With respect to any product within the above categories, management is hereby authorized to prepare any necessary product description, including text for inclusion in the Mail Classification Schedule, and to make all necessary regulatory filings with the Postal

Regulatory Commission. [REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]

The Postal Accountability and Enhancement Act (PAEA) requires that prices for competitive products must cover each product's attributable costs, not result in subsidization by market dominant products, and enable all competitive products to contribute an appropriate share to the Postal Service's institutional costs. For agreements subject to this Decision, there are hereby established prices that will enable each agreement to cover [REDACTED] [REDACTED] costs for the relevant product and that conform in all other respects to 39 U.S.C. §§ 3632-3633 and 39 C.F.R. §§ 3015.5 and 3015.7. As discussed in the accompanying management analysis, the Chief Financial Officer (or his delegate(s)) shall certify that all cost inputs have been correctly identified for prices subject to this Decision and that all prices subject to this Decision conform to this Decision and to the requirements of the PAEA.

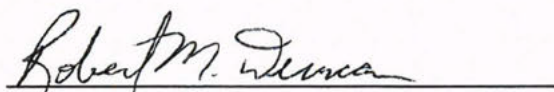
No agreement, grouping of functionally equivalent agreements, or other classification authorized pursuant to this Decision may go into effect unless it is submitted to the Postal Regulatory Commission with a notice that complies with 39 U.S.C. § 3632(b)(3). On a semi-annual basis, management shall furnish the Governors with a report on all non-published rate and classification initiatives, as specified in the accompanying Management Analysis. Not less than once each year, the Governors shall review the basis for this Decision and make such further determination as they may deem necessary. This Decision does not affect postal management's obligation to furnish to the Board of Governors information regarding any significant new program, policy, major modification, or initiative, or any other matter under 39 C.F.R. § 3.7(d), including where such a matter also falls within the scope of this Decision.

This Decision supersedes previous Governors' Decisions setting classifications and rates not of general applicability for competitive products; however, prices and classifications established under those Decisions may continue to be offered until the expiration of their terms, and contractual option periods and extension provisions that are included in the existing and future agreements can continue to be exercised.

ORDER

In accordance with the foregoing Decision of the Governors, the new prices and terms set forth herein for Domestic Competitive Agreements, Outbound International Competitive Agreements, Inbound International Competitive Agreements, and Other Non-Published Competitive Rates and the changes in classification necessary to implement those prices, are hereby approved and ordered into effect. An agreement or other nonpublished rate and classification initiative is authorized under this Decision only if the prices fall within this Decision and the certification process specified herein is followed. Prices and classification changes established pursuant to this Decision will take effect after filing with and completion of any necessary review by the Postal Regulatory Commission.

By The Governors:

A handwritten signature in cursive script, appearing to read "Robert M. Duncan", is written over a horizontal line.

Robert M. Duncan
Chairman, Board of Governors

Attachment A

Management Analysis of Domestic Competitive Agreements, Outbound International Competitive Agreements, Inbound International Competitive Agreements, and Other Non-Published Competitive Rates

This analysis concerns the inbound competitive prices and classifications in the Domestic Competitive Agreements, Outbound International Competitive Agreements, Inbound International Competitive Agreements, and Other Non-Published Competitive Rates (collectively, “competitive instruments”). Competitive instruments are often negotiated with customers and foreign postal operators for better cost coverage, higher overall contribution, and improved service with respect to postal services classified as competitive. They may also arise from other sources, such as the Universal Postal Convention.

The cost coverage for each competitive agreement or grouping of functionally equivalent instruments (collectively, each “product”) will be [REDACTED]

[REDACTED]

The cost coverage for a product equals [REDACTED]

[REDACTED]

[REDACTED]

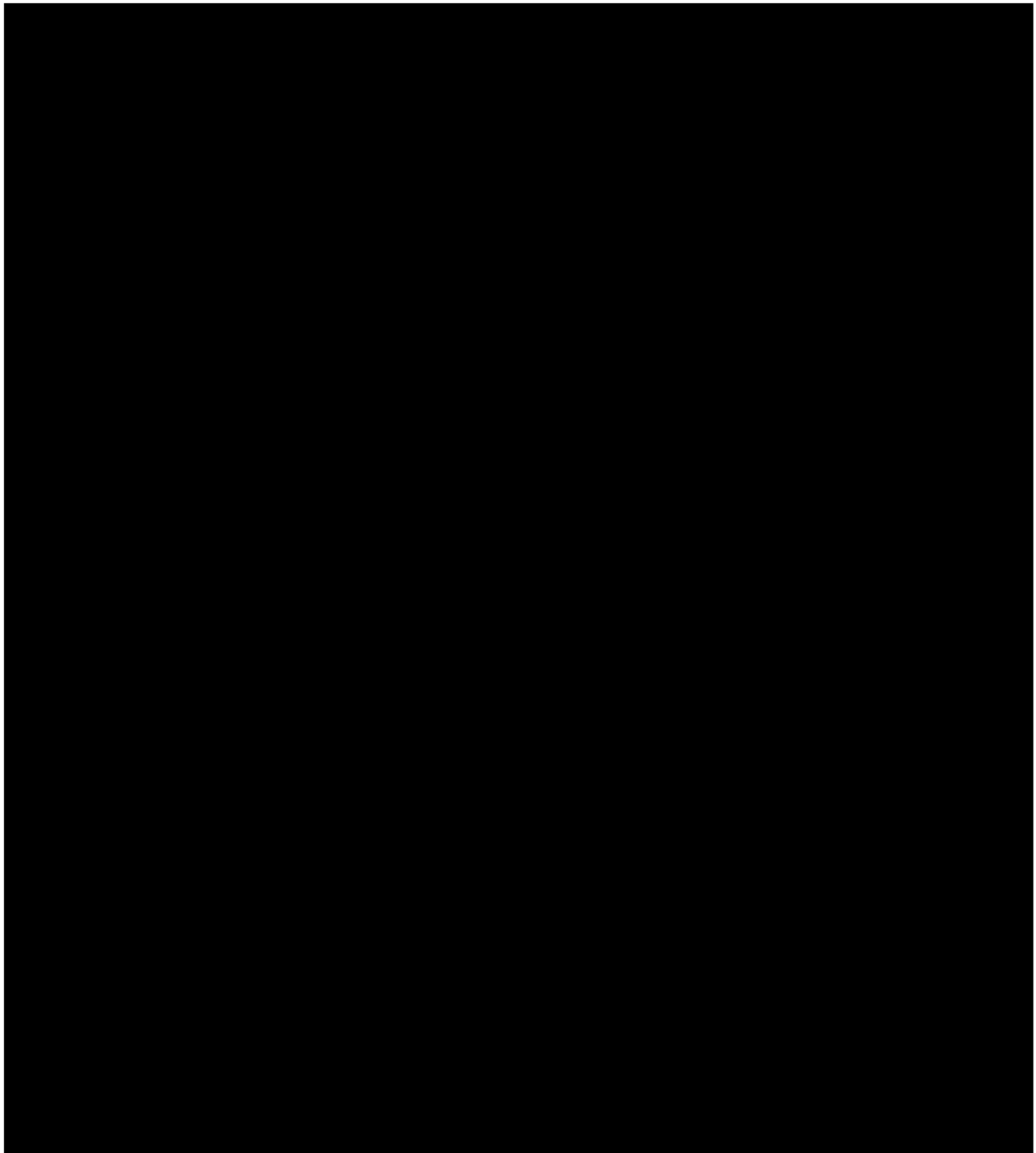
Each competitive instrument may have multiple price categories and negotiated components. Examples of such categories or components would be Priority Mail, Priority Mail Express, Parcel Return Service, Parcel Select, First-Class Package Service, First Class Package International Service, Commercial ePacket Service, Priority Mail International, Priority Mail Express International, International Priority Airmail, International Surface Air Lift, Inbound Parcel Post, Inbound Direct Entry, and Inbound EMS services. These or other categories may include other services that the relevant customer or foreign postal operator offers to its customers under differing terms, but that nevertheless are processed and delivered in the same manner within the United States Postal Service’s network. Such instruments may also establish negotiated rates for services ancillary to such items and for customized competitive services developed for application solely in the context of the agreement.

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]



Prices

established by these formulas should not interfere with competitive products' ability as a whole to comply with 39 U.S.C. §3633(a)(3), which, as implemented by 39 C.F.R. § 3015.7(c), requires competitive products to contribute a minimum percentage to the Postal Service's total institutional costs. Accordingly, no issue of subsidization of competitive products by market dominant products should arise from 39 U.S.C. §3633(a)(1).

The Postal Service shall submit a semi-annual report to the Governors. The report shall include information on the cost coverage for each agreement or initiative that has been executed under the authority of Governors' Decision 19-1. Agreements classified as non-published rates or rate ranges may be reported as a collective grouping; all other agreements or initiatives are to be reported separately. The report shall also include cost coverage information on any agreements and nonpublished initiatives established under previous numbered Governors' Decisions and Resolutions.

**UNITED STATES POSTAL SERVICE
OFFICE OF THE BOARD OF GOVERNORS**

**CERTIFICATION OF GOVERNORS' VOTE ON
GOVERNORS' DECISION NO. 19-1**

Consistent with 39 USC 3632(a), I hereby certify that the following Governors voted in favor of Governors' Decision No. 19-1:

Robert M. Duncan
David C. Williams



Michael J. Elston
Secretary of the Board of Governors (A)

7 February 2019

Date